

# DIAMOND HILL

INVESTED IN THE LONG RUN

## Mid Cap Strategy

As of 31 Dec 2023

### Market Commentary

Markets bounced sharply in Q4, delivering positive returns across most regions and countries. US stocks rose +12% (as measured by the Russell 3000 Index), bringing full-year returns to +26%. Small-cap stocks rebounded most from their negative Q3, rising +14%, with mid-cap stocks just behind and up almost +13%. For the year, small-cap stocks were up nearly +17% and mid-cap stocks delivered just over +17%. Large-cap stocks, which rose a more modest +12% in Q4, were up a resounding +27% for the year (all returns as measured by the respective Russell indices).

From a style perspective, Q4 results were mixed: Small value outperformed small growth, rising +15% versus +13%, but the reverse was true among mid- and large-cap stocks, where mid- and large-cap growth rose +15% and +14%, respectively, while their corresponding value indices rose +12% and +10%, respectively. For the year, growth outperformed value across the cap spectrum – though the differential was narrower among small-cap stocks, where value rose just shy of +15%, while growth rose +19%. Mid-cap value stocks were up nearly +13%, while growth gained almost +26%; large-cap value stocks rose +11%, with large-cap growth rising a decisive +43%.

From a sector perspective, energy reversed its positive Q3 and was the sole sector in the red, declining less than -1% as oil prices moderated. Conversely, real estate was the index's top performer, up +17%, alongside a growing consensus among investors that the Federal Reserve is done raising interest rates and may even contemplate cuts headed into 2024. Consumer discretionary (+17%), financials (+16%) and technology (+15%) were also nicely positive in Q4, adding to solid 2023 calendar-year returns. The more traditionally defensive consumer staples sector delivered more modest returns in Q4 (+5%) amid growing conviction the economy has achieved the proverbial "soft-landing."

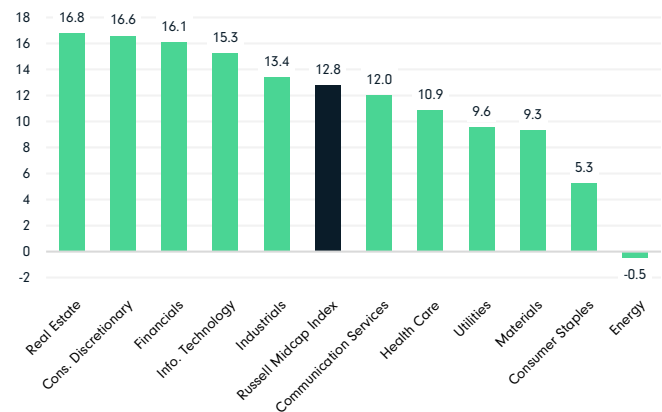
### Team

**Chris Welch, CFA**  
Portfolio Manager

**Chris Bingaman, CFA**  
Assistant Portfolio Manager

**Kristen Sheffield, CFA, CIPM**  
Portfolio Specialist

### 4Q23 Russell Midcap Index Sector Returns (%)



Source: FactSet, as of 31 Dec 2023.

Though attributing markets' movement to a single major headline (or a few) risks over-simplifying a complex reality, the dominant market-related headline in Q4 was arguably investors' reaching a consensus that global monetary policy authorities were done raising rates – a conclusion they drew even before some of those very authorities, including Federal Reserve head Jerome Powell, acknowledged that view. As recently as November, Powell, European Central Bank president Christine Lagarde and Bank of England governor Andrew Bailey still struck a cautionary tone. However, Powell seemed to break ranks with Lagarde and Bailey and indicated at December's Fed meeting the US hiking cycle, absent a major surprise, was over for now.

Lagarde and Bailey, in contrast, have both struck more muted notes, indicating the ECB and BOE would remain vigilant, even as they held rates amid moderating inflation.

Further complicating matters is a still-mixed macroeconomic backdrop in many developed countries – across many European economies and the US, inflation, while having moderated from a year ago, remains elevated; GDP growth has been generally tepid, even if positive; manufacturing activity has moderated or declined; retail sales are sluggish in many places. Meanwhile, China's economy remains pressured – its government is struggling to sufficiently spur activity to lift it from the doldrums, which helped drag its market down nearly another -4% in Q4 and -10% for the year. And Japan faces ongoing questions regarding how (perhaps whether) it will wind down its years'-long ultra-loose monetary policy and how (and, likewise, perhaps whether) it will effect meaningful corporate governance change.

Most of 2023's major macro-related questions remain unanswered – and all persist against a fraught geopolitical backdrop that currently includes two major hot conflicts and growing tensions in other areas, including between China and Taiwan. However, the investing environment is never certain – on the contrary, uncertainty often contributes to investors' ability to identify and capitalize on compelling investing opportunities. And so, as we start another year, we will remain focused on our rigorous, bottom-up approach to finding good companies with solid fundamentals trading at attractive discounts to our estimates of their intrinsic value.

## Performance Discussion

Our portfolio outperformed the Russell Midcap Index in Q4 but underperformed for the calendar year. Relative strength in Q4 was concentrated among our real estate holdings and exposure, which benefited from a declining interest rates environment. Our industrials, financials and consumer discretionary holdings were additive to performance, as was our below-benchmark exposure to energy. Conversely, our below-benchmark exposure to and holdings within technology detracted from relative performance, as did our above-benchmark exposure to consumer staples.

On an individual holdings' basis, among our top Q4 contributors were WESCO and Red Rock Resorts. Leading industrial distributor WESCO (WCC) announced three large project wins in the quarter, despite overall signs of an industry-wide cyclical slowdown. Further, WCC has generated better-than-anticipated revenue and cost synergies from its 2020 Anixter acquisition, which made WCC the largest electrical and data communications distribution company in North America. This fundamental strength has allowed the company to deleverage the balance sheet, which should help it better weather any further macroeconomic weakness.

Red Rock Resorts, a casino operator controlling over half the Las Vegas local market, successfully opened its Durango Casino and Resort in December and is already discussing the second phase of the new resort's development. This addition to Red Rock's extensive portfolio of properties further enables it to capitalize on Las Vegas's economic growth as major sports franchises such as the Las Vegas Raiders, Golden Knights and (possibly in a few years) the A's locate there. With solid underlying fundamentals, we maintain our conviction in the outlook for the company over the period ahead.

Other top contributors in Q4 included CubeSmart, Webster Financial and Parker-Hannifin. Shares of self-storage real estate investment trust CubeSmart rose as storage rents showed signs of bottoming in Q3, which could boost fundamentals looking forward. Further, REITs more broadly rallied during the quarter as long-term interest rates rapidly declined. Similarly, HSA-focused bank Webster Financial rose alongside financials in the wake of the Fed's November meeting, which investors broadly interpreted to signal an end to rate hikes and a potential pivot to cuts sometime in 2024. Diversified industrial and aerospace manufacturer Parker-Hannifin's management team is executing well, diversifying the company beyond heavily cyclical areas to higher-, steadier-growing areas like aerospace and strategically deploying capital – decisions which are contributing to resilient top-line growth and margin expansion.

Among our bottom contributors in Q4 were Sensata Technologies and BorgWarner. Sensata Technologies, an electronics component manufacturer, was pressured by United Auto Workers (UAW) strikes during the quarter, which weighed on its near-term guidance. Further, the company's management team has executed poorly recently. However, we maintain our conviction in the long-term outlook for Sensata, which should benefit from increased use of sensors and controls in new cars.

BorgWarner is a high-quality global automotive supplier focused on fuel-efficient technologies. Shares were pressured in the quarter alongside a slowdown in electric vehicle production growth, which has been an area of focus for BorgWarner. However, we believe the company's long-term outlook is intact given its strong balance sheet, smart capital allocation decisions and positioning relative to the trend toward increased content per vehicle as fuel efficiency standards tighten and more hybrid and electric technologies are adopted.

Other bottom contributors in Q4 included Coterra Energy, VF Corporation and Ciena Corporation. Coterra Energy is an oil exploration and production company focused in West Texas's Permian Basin and Oklahoma. Though production is beating expectations, shares traded in sympathy with the broader industry, which declined alongside falling oil and natural gas prices. Footwear and apparel designer VF Corporation faces headwinds tied to a few of its brands, particularly Vans. Given our limited visibility into whether and when the company will successfully turn its struggling brands around, we exited our position in favor of more compelling opportunities. Networking systems company Ciena's customers are working through their inventories, creating some uncertainty around near-term demand. However, the company's cloud customers have helped offset some of this uncertainty and, longer term, we believe Ciena has a meaningful opportunity to take share in the switching and routing and optical markets.

## Portfolio Activity

Despite a rising market environment, we were able to initiate several new positions in Q4, including GoDaddy, Envista Holdings, Insperty and Fortune Brands Innovations. GoDaddy designs and develops cloud-based web platforms primarily for small businesses — an attractive business with a largely recurring, subscription-based revenue model. The company has a wide moat given its dominant domains segment, which is customers' main onramp to the Internet and provides the company with a customer acquisition advantage relative to its competitors. GoDaddy has improved its ability to capitalize on this advantage as it has improved its website-building software and commerce capabilities, which is already leading to increased sales among customers. As the economy continues normalizing post-COVID, we believe GoDaddy will be well-positioned over the next five years and initiated a position.

Envista is a leading provider of dental consumables and equipment which, over the past few years, has worked to reshape its portfolio to focus on higher-growth, higher-margin products while also seeking to drive efficiencies in its business systems. Given its reasonable leverage ratio following efforts to pay down debt, the company should be well-positioned for future acquisitions. When combined with its significant discount to medical devices and dental peers, we believe Envista offers an attractive opportunity to own a high-quality company with the potential to grow steadily and expand margins in the period ahead.

Insperty is the US's fifth-largest professional employer organization (PEO), providing a comprehensive outsourced HR package (including payroll processing, general administrative support and advice, compliance management, etc.) to mostly small and medium business clients. PEOs also use their scale to offer accessible and affordable insurance. These offerings offer a value proposition to smaller companies as they unburden business leaders of several non-core functions. Further, Insperty is a scale operator in an industry that has been growing solidly amid several secular trends, including increased adoption of the PEO service model, increased regulation and growing HR complexity. Shares have underperformed over the last few years due largely to operational investments and pandemic-related challenges — both of which we anticipate to be transitory. Given our positive outlook on the company's long-term prospects, we capitalized on an attractive valuation to initiate a position in Q4.

We initiated a position in Fortune Brands Innovations (FBIN), a leading manufacturer of decorative plumbing fixtures, exterior doors, composite decking and locks and safes. Shares have been pressured recently against a backdrop of declining existing home sales, which is generally considered the primary driver of repair and remodeling (R&R) spending. However, the long-term outlook for new construction and R&R spending is positive given historical underinvestment and favorable demographic trends. Further, history shows R&R spending can grow despite declining existing home sales as it did from 1978-1982. FBIN's portfolio includes leading brands with attractive end markets and secular tailwinds, and we believe the outlook from here is positive.

We funded these acquisitions in part with the proceeds from sales of consumer apparel manufacturer Hanesbrands, which we eliminated due to concerns about its fundamental outlook, and provider of nutrition products BellRing Brands, which we sold in order to upgrade capital. As mentioned, we also moved on from VF Corporation.

## Market Outlook

After a weak Q3, it's worth noting the 13% return for the Russell Mid Cap Index in Q4 was the best quarterly performance since the 20% return in Q4 2020. As mentioned, for the year, growth stocks outperformed value stocks, with the Russell Midcap Growth Index's 26% return outpacing its value counterpart by a big 13 percentage points. Among large cap stocks, the difference was more stark – the Russell 1000 Growth Index's 2023 return (+ 43%) bested its value counterpart by a staggering 31 percentage points. This large-cap spread is wider than in the tech bubble and only trails 2020's 36 percentage-point spread in favor of growth stocks.

A very narrow group of stocks drove broad equity markets in 2023, with just seven – Meta Platforms, Apple, NVIDIA, Alphabet, Microsoft, Amazon and Tesla – contributing much of the market's return. However, the rally since mid-November has been much broader, evidenced by the near four-percentage point outperformance of the S&P 500 Equal Weighted Index compared to the market cap-weighted S&P 500 Index.

Corporate earnings growth slowed in 2023, weighed down in part by a decline in energy sector earnings, due to commodities prices that are much lower than their mid-2022 peaks, and health care earnings, as COVID-related revenues decline. However, earnings growth is expected to rebound in 2024 as these impacts annualize.

With the Q4 rally, equity market valuations have returned to above-average levels. While this has been somewhat supported by interest rates' recent drop, it may still be difficult for equity markets to generate returns from current levels that match historical averages over the next five years. However, we continue finding attractive opportunities with the potential to generate above-average returns over that period.

Our primary focus is always on achieving value-added results for our existing clients, and we believe we can achieve better-than-market returns over the next five years through active portfolio management.

Period and Annualized Total Returns (%)	Since Inception (31 Dec 2013)	10Y	5Y	3Y	1Y	YTD	4Q23
Gross of Fees	7.91	7.91	9.97	8.62	10.66	10.66	13.88
Net of Fees	7.12	7.12	9.20	7.86	9.88	9.88	13.68
Russell Midcap Index	9.42	9.42	12.68	5.92	17.23	17.23	12.82
Russell Midcap Value Index	8.26	8.26	11.16	8.36	12.71	12.71	12.11

Calendar Year Returns (%)	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Gross of Fees	8.83	1.61	19.62	11.31	-9.55	26.73	-1.00	32.38	-12.50	10.66
Net of Fees	7.96	0.80	18.66	10.46	-10.21	25.84	-1.69	31.45	-13.12	9.88
Russell Midcap Index	13.22	-2.44	13.80	18.52	-9.06	30.54	17.10	22.58	-17.32	17.23
Russell Midcap Value Index	14.75	-4.78	20.00	13.34	-12.29	27.06	4.96	28.34	-12.03	12.71

Diamond Hill Capital Management, Inc. (DHCM) is a registered investment adviser and wholly owned subsidiary of Diamond Hill Investment Group, Inc.; registration does not imply a certain level of skill or training. Diamond Hill provides investment management services to individuals and institutional investors through mutual funds and separate accounts. DHCM claims compliance with the Global Investment Performance Standards (GIPS®). The Mid Cap Composite is comprised of all discretionary, non-fee and fee-paying, non-wrap accounts managed according to the Mid Cap strategy, including those clients no longer with the firm. The strategy's investment objective is to achieve long-term capital appreciation by investing in companies within the market capitalization range of the strategy that are selling for less than our estimate of intrinsic value. The Mid Cap strategy typically invests in companies with a market capitalization between \$1.5 billion and \$20 billion (or, if greater, the maximum market capitalization of companies generally within the capitalization range of the Russell Midcap Index) at the time of purchase. Index data source: London Stock Exchange Group PLC. See [diamond-hill.com/disclosures](https://diamond-hill.com/disclosures) for a full copy of the disclaimer. To receive a complete list and description of all Diamond Hill composites and/or a GIPS® report, contact Scott Stapleton at 614.255.3329, [sstapleton@diamond-hill.com](mailto:ssstapleton@diamond-hill.com) or 325 John H. McConnell Blvd., Suite 200, Columbus, OH 43215. The performance data quoted represents past performance; past performance does not guarantee future results. Composite results reflect the reinvestment of dividends, capital gains and other earnings when appropriate. Net returns are calculated by reducing the gross returns by the highest stated fee in the composite fee schedule. Only transaction costs are deducted from gross of fees returns. Prior to 30 September 2022, actual fees were used in calculating net returns. All net returns were changed retroactively to reflect the highest fee in the composite fee schedule. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein. The US Dollar is the currency used to express performance.

Securities referenced may not be representative of all portfolio holdings. The reader should not assume that an investment in the securities was or will be profitable.

**The views expressed are those of Diamond Hill as of 31 December 2023 and are subject to change without notice. These opinions are not intended to be a forecast of future events, a guarantee of future results or investment advice. Investing involves risk, including the possible loss of principal.**